

ANNEXURE- 8a

Indicative Commercial Bid

Bidder to submit the Individual indicative commercial for:

(1)END TO END DEPLOYMENT OF ATM/CD, MANAGED SERVICES & TIS UNDER OPEX MODEL

(2)Mobile ATMs in following format

Separate Reverse auction will be carried out on above items.

(1) END TO END DEPLOYMENT OF ATM/CD, MANAGED SERVICES & TIS UNDER OPEX MODEL

Sr. No	Type of transaction	Percentage Rate	Per Transaction Rate in Rs. upto 2 decimal (exclusive of GST)
(1)	(2)	(3)	(4)
(A)	Financial Transaction Rate Per Transaction for offsite ATM	100%	
(B)	Non-Financial Transaction Rate Per Transaction for offsite ATM	25% of (A)	
(C)	Financial Transaction Rate Per Transaction for onsite ATM	70% of (A)	
(D)	Non-Financial Transaction Rate Per Transaction for onsite ATM.	25% of (C)	
(E)	Buy back price Per ATM. If no rate is quoted, the selected vendor, if decided by bank, shall have to buy back at H1 rate or Bank's Reserve Price, whichever is higher	Base price Rs 4000/- per ATM	
(F)	Buy back price for A/C,UPS and battery set per ATM site. If no rate is quoted, the selected vendor, if decided by bank, shall have to buy back at H1 rate or Bank's Reserve Price, whichever is higher	Base Price Rs 2000/- per ATM	

While submitting Technical Bids, bidder shall submit the commercial as per above table/formulae. However, Reverse auction will be carried out at item mentioned against "A" and Selected Vendors (L2/L3 etc) has to match all line items mentioned against A,B,C,D.Selected vendor has to match line items E & F with H1 rates as per indicative commercial bid.

(2) Mobile ATM Commercial

Sr. No	Condition	Rate (exclusive of GST)
(1)	(2)	(3)
(A)	Monthly Cost of per Mobile ATM (inclusive of Driver and Security guard/s cost and as per scope)	

Reverse auction will be carried out at item mentioned against "A"

Notes:

- Financial Transaction rate for onsite ATM shall be 70 % of Financial Transaction rate of offsite ATM of the respective category
- Rate of Non-Financial transactions shall be 25% of Financial transaction of respective category (on site / offsite)
- Mobile ATM (inclusive of Driver and Security guard/s cost and as per scope). The selected vendor must supply Mobile ATM at Rates arrived for Mobile ATM as per Banks requirement and will be binding to successful bidders.
- The bidder should quote per transaction rate for successful financial transactions in INR. The rate quoted to be excluding GST.
- Financial transaction would mean the transaction involving delivery of cash by ATMs and all other transactions whatever the nature would fall under the category of non-financial transactions.
- Bidders to strictly quote their price in the above format only.
- Buyback cost will not be part of reverse auction
- In case of any of cash replenishment services not availed by the bank, Bank will recover 25% of invoice amount excluding the GST/Taxes of respective site towards cash loading from monthly billing. 25% amount shall be recovered from minimum guarantee sites also towards self/bank loading cost.**
- Bank may deploy any additional machine like ATM, Cash Recyclers, and Passbook Printer etc. at the onsite/offsite locations as per Bank business requirement and feasibility.
- "Successful Financial Transaction" means any transaction logged in the switch resulting in cash withdrawal involving delivery of cash. Transaction declined for reason insufficient fund transaction will be treated as successful Non-Financial Transaction.
- "Successful Non-Financial transaction" means any transaction other than cash withdrawal logged and approved/successful in the switch including balance enquiry/mini-statement / pin- change/ remittances, transaction declines for insufficient fund and other Value added services transaction.
- Vendor shall raise monthly bills for successful financial transactions and successful non-financial transactions for each ATM at approved rates.
- System Generated Transactions like auto reversal postings, 'Not-on-us' transaction postings to the ATM's GL a/c, profile requests, Money-Drawer messages, declined and failed transaction at ATM switch etc. will not be treated as 'Successful transactions' for the purpose of payment of invoices and no payment will be made for such transactions.
- It is the sole responsibility of the Vendor to factor all costs and consider all eventualities of reduction / escalation associated with the cost of deliverables

- and services scoped under the RFP for the during contract period while submitting the Bid.
15. The Goods and Service tax applicable on charges payable will be paid / borne by the Bank at the actuals. Bids submitted with counter condition / assumption will be rejected by the Bank
 16. Average Offsite Rent is expected to be Rs. 25,000 per month based on location requirements. In case of an Off-site CD when the Bank desires / insists on any specific site and the rent of that particular site is higher than Rs. 25,000 per month, the Bank will bear the additional amount of rent (i.e. monthly amount more than Rs 25,000) and reimburse the same to the Vendor. In other words, the maximum rent expected to be borne by the Vendor for any Off-site location is Rs. 25,000 per month and any excess amount than this will be reimbursed to the vendor in their monthly billing, subject to the approval by respective zone for selection of such Site.
 17. The Bank may issue order/s for additional requirement of 25% of the RFP quantity at the above rates on the same terms and conditions within one year from the date of purchase order.
 18. Bank reserves the right to reject all or any of the Bids submitted without assigning reason to the Bidders.
 19. The Zonal/Regional Office concerned or the Branch will sign Installation Acceptance report and the CD will be treated as commissioned from that date. Payment for that month will be paid proportionately as per CD acceptance/commissioned report.
 20. Payment will be made centrally by ATM Cell Central Office of the Bank on monthly basis in arrears on aggregated basis for all the CDs after deducting the statutory deductions and applicable penalty. If decided by the bank this may be decentralized to Zonal offices. The undisputed rental / charges amount will be paid within 15 days on submission of invoices by the Vendor along with the monthly downtime reports and in terms of this RFP.

We accept and confirm the above.

Dated this day of 2021 (Signature)
(Name)(In the capacity of) Duly authorised to sign Bid for and on
behalf of